Coach Manufacturer Survey

Historical Trends

Respondents:

3 (2019Q1 & Q2)

New

45' + Sales

		2010	2011	yoy	2012	yoy	2013	yoy	2014	yoy	2015	yoy	2016	yoy	2017	yoy	2018	yoy	2019	yoy
	Private	435	697	60.2%	790	13.3%	1,316	66.6%	1,326	0.8%	1,468	10.7%	1,553	5.8%	1,682	8.3%	1,702	1.2%	1,570	-7.8%
Semi/full monocoque, unibody chassis construction	Public	0	70	0.0%	20	-71.4%	147	635.0%	337	129.3%	513	52.2%	364	-29.0%	425	16.8%	429	0.9%	360	-16.1%
	Private	0	0	_	0	-	0		0		0		0	_	0		0		0	
Body on chassis, body on frame or ladder type construction	Public	0	0	-	0	-	0		0		0		0	-	0		0		0	
By Sector	Private	435	697	60.2%	790	13.3%	1,316	66.6%	1,326	0.8%	1,468	10.7%	1,553	5.8%	1,682	8.3%	1,702	1.2%	1,570	-7.8%
by sector	Public	0	70	0.0%	20	-71.4%	147	635.0%	337	129.3%	513	52.2%	364	-29.0%	425	16.8%	429	0.9%	360	-16.1%
Total		435	767	76.3%	810	5.6%	1,463	80.6%	1,663	13.7%	1,981	19.1%	1,917	-3.2%	2,107	9.9%	2,131	1.1%	1,930	-9.4%

Ne

40 - <45' Sales

		2010	2011	yoy	2012	yoy	2013	yoy	2014	yoy	2015	yoy	2016	yoy	2017	yoy	2018	yoy	2019	yoy
	Private	8	9	12.5%	9	0.0%	14	55.6%	18	28.6%	26	44.4%	21	-19.2%	19	-9.5%	10	-47.4%	3	-70.0%
Semi/full monocoque, unibody chassis construction	Public	0	0	0.0%	0	0.0%	60	0.0%	18	-70.0%	29	61.1%	53	82.8%	30	-43.4%	20	-33.3%	26	30.0%
	Private	15	0	-100.0%	0		0		3		11	266.7%	0	-100.0%	0	0.0%	0	0.0%	0	0.0%
Body on chassis, body on frame or ladder type construction	Public	0	0		0		0		0		0	_	0		0		0		0	
By Sector	Private	23	9	-60.9%	9	0.0%	14	55.6%	21	50.0%	37	76.2%	21	-43.2%	19	-9.5%	10	-47.4%	3	-70.0%
ву зестог	Public	0	0	0.0%	0	0.0%	60	0.0%	18	-70.0%	29	61.1%	53	82.8%	30	-43.4%	20	-33.3%	26	30.0%
Total		23	9	-60.9%	9	0.0%	74	722.2%	39	-47.3%	66	69.2%	74	12.1%	49	-33.8%	30	-38.8%	29	-3.3%

New

30 - <40' Sales

		2010	2011	yoy	2012	yoy	2013	yoy	2014	yoy	2015	yoy	2016	yoy	2017	yoy	2018	yoy	2019	yoy
	Private	14	7	-50.0%	5	-28.6%	3	-40.0%	0	-100.0%	5	0.0%	143	2760.0%	123	-14.0%	118	-4.1%	183	55.1%
Semi/full monocoque, unibody chassis construction	Public	0	0		12	-	0	-100.0%	0		0	-	0		0		0	-	1	-
	Private	22	30	36.4%	27	-10.0%	24	-11.1%	32	33.3%	39	21.9%	7	-82.1%	0	-100.0%	0	0.0%	0	0.0%
Body on chassis, body on frame or ladder type construction	Public	0	0		0	-	0	-	0		0		0		0		0	-	0	
By Sector	Private	36	37	2.8%	32	-13.5%	27	-15.6%	32	18.5%	44	37.5%	150	240.9%	123	-18.0%	118	-4.1%	183	55.1%
by Sector	Public	0	0		12	_	0	-100.0%	0	_	0		0	_	0	_	0	_	1	_
Total		26	27	2.9%	44	19.0%	27	-20.6%	22	19.5%	44	27.5%	150	240.0%	122	-19.0%	110	-1 194	194	55.0%

lew Total Sales

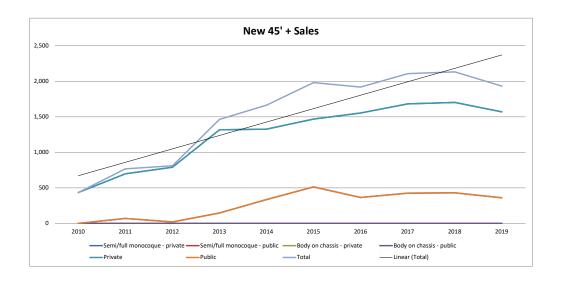
		2010	2011	yoy	2012	yoy	2013	yoy	2014	yoy	2015	yoy	2016	yoy	2017	yoy	2018	yoy	2019	yoy
	Private	457	713	56.0%	804	12.8%	1,333	65.8%	1,344	0.8%	1,499	11.5%	1,717	14.5%	1,824	6.2%	1,830	0.3%	1,756	-4.0%
Semi/full monocoque, unibody chassis construction	Public	0	70	0.0%	32	-54.3%	207	546.9%	355	71.5%	542	52.7%	417	-23.1%	455	9.1%	449	-1.3%	387	-13.8%
	Private	37	30	-18.9%	27	-10.0%	24	-11.1%	35	45.8%	50	42.9%	7	-86.0%	0	-100.0%	0	0.0%	0	0.0%
Body on chassis, body on frame or ladder type construction	Public	0	0		0	-	0		0	_	0	-	0		0		0		0	-
By Sector	Private	494	743	50.4%	831	11.8%	1,357	63.3%	1,379	1.6%	1,549	12.3%	1,724	11.3%	1,824	5.8%	1,830	0.3%	1,756	-4.0%
by sector	Public	0	70	0.0%	32	-54.3%	207	546.9%	355	71.5%	542	52.7%	417	-23.1%	455	9.1%	449	-1.3%	387	-13.8%
Total		494	813	64.6%	863	6.2%	1,564	81.2%	1,734	10.9%	2,091	20.6%	2,141	2.4%	2,279	6.4%	2,279	0.0%	2,143	-6.0%

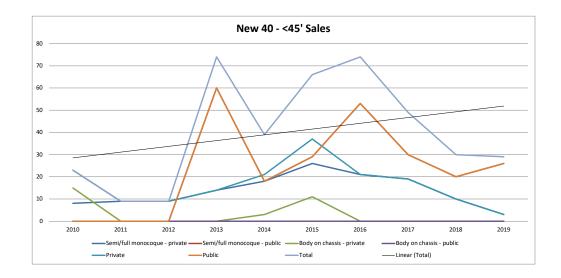
Pre-owned Total Sales

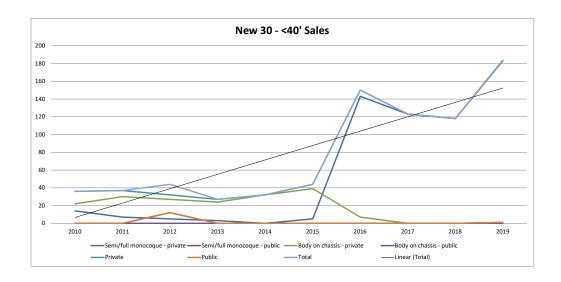
	2010	2011	yoy	2012	yoy	2013	yoy	2014	yoy	2015	yoy	2016	yoy	2017	yoy	2018	yoy	2019	yoy
Semi/full monocoque, unibody																			
chassis construction	832	681	-18.1%	728	6.9%	844	15.9%	1,029	21.9%	988	-4.0%	1,102	11.5%	1,200	8.9%	983	-18.1%	1,033	5.1%
Body on chassis, body on frame																			
or ladder type construction	25	20	-20.0%	17	-15.0%	27	58.8%	47	74.1%	52	10.6%	26	-50.0%	25	-3.8%	17	-32.0%	26	52.9%
Total	857	701	-18.2%	745	6.3%	871	16.9%	1,076	23.5%	1,040	-3.3%	1,128	8.5%	1,225	8.6%	1,000	-18.4%	1,059	5.9%

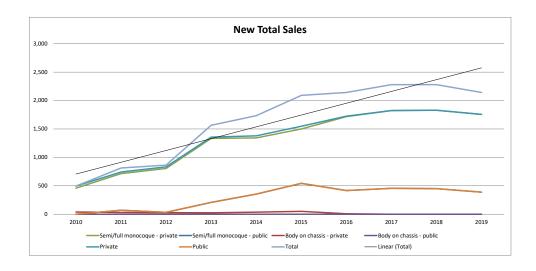
New & Pre-owned Total Sales

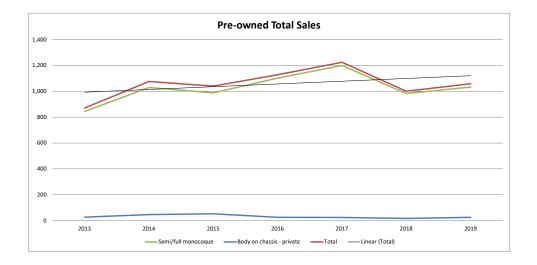
	2	2010	2011	yoy	2012	yoy	2013	yoy	2014	yoy	2015	yoy	2016	yoy	2017	yoy	2018	yoy	2019	yoy
Semi/full monocoque, unibody																				
chassis construction	1	1,289	1,464	13.6%	1,564	6.8%	2,384	52.4%	2,728	14.4%	3,029	11.0%	3,236	6.8%	3,479	7.5%	3,262	-6.2%	3,176	-2.6%
Body on chassis, body on frame																				
or ladder type construction		62	50	-19.4%	44	-12.0%	51	15.9%	82	60.8%	102	24.4%	33	-67.6%	25	-24.2%	17	-32.0%	26	52.9%
Total	1	1,351	1,514	12.1%	1,608	6.2%	2,435	51.4%	2,810	15.4%	3,131	11.4%	3,269	4.4%	3,504	7.2%	3,279	-6.4%	3,202	-2.3%

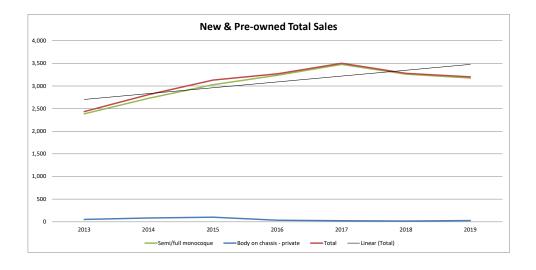












Coach Manufacturer Survey

Quarterly Trends

3 (2019Q1 & Q2) 4 (2019Q3 - Present)

New 45' + Sales

	2017Q1	2018Q1	gog	2017Q2	2018Q2	gog	2017Q3	2018Q3	gog	2017Q4	2018Q4	qoq	2018Q1	2019Q1	qoq	2018Q2	201902	qoq	2018Q3	2019Q3	gog	2018Q4	2019Q4	gog	2019Q1	2020Q1	qoq
	371	323	-12.9%	451	501	11.1%	323	390	20.7%	537	488	-9.1%	323	275	-14.9%	501	401	-20.0%	390	402	3.1%	488	492	0.8%	275	188	-31.6%
Semi/full monocoque, unibody																											
chassis construction	104	75	-27.9%	88	123	39.8%	89	94	5.6%	144	137	-4.9%	75	85	13.3%	123	75	-39.0%	94	93	-1.1%	137	107	-21.9%	85	57	-32.9%
	0	0		0	0		0	0		0	0		0	0		0	0		0	0		0	0		0	0	
Body on chassis, body on frame or																											
ladder type construction	0	0	-	0	0	-	0	0	-	0	0	-	0	0	-	0	0	-	0	0	-	0	0	-	0	0	
By Sector	371	323	-12.9%	451	501	11.1%	323	390	20.7%	537	488	-9.1%	323	275	-14.9%	501	401	-20.0%	390	402	3.1%	488	492	0.8%	275	188	-31.6%
-,	104	75	-27.9%	88	123	39.8%	89	94	5.6%	144	137	-4.9%	75	85	13.3%	123	75	-39.0%	94	93	-1.1%	137	107	-21.9%	85	57	-32.9%
Total	475	398	-16.2%	539	624	15.8%	412	484	17.5%	681	625	-8.2%	398	360	-9.5%	624	476	-23.7%	484	495	2.3%	625	599	-4.2%	360	245	-31.9%

New 40 - <45' Sales

	2017Q1	2018Q1	gog	2017Q2	2018Q2	gog	2017Q3	2018Q3	gog	2017Q4	2018Q4	qoq	2018Q1	2019Q1	qoq	2018Q2	2019Q2	qoq	2018Q3	2019Q3	gog	2018Q4	2019Q4	gog	2019Q1	2020Q1	qoq
	5	,	-80.0%	,		300.0%	12	0	-100.0%		,	#DIV/0!	1	2	200.0%		0	-100.0%	0	0	0.0%	1		0.0%	2	60	0.0%
monocoque, unibody sis construction	2	1	-50.0%	8	7	-12.5%	7	1	-85.7%	13	11	-15.4%	1	0	-100.0%	7	4	-42.9%	1	14	1300.0%	11	8	-27.3%	0	7	#DIV/0!
	0	0		0	0	-	0	0		0	0		0	0	-	0	0		0	0		0	0		0	0	-
ssis, body on frame or type construction	0	0	-	0	0	_	0	0	_	0	0	_	0	0		0	0		0	0		0	0		0	0	
By Sector	5	1	-80.0%	2	8	300.0%	12	0	-100.0%	0	1	#DIV/0!	1	3	200.0%	8	0	-100.0%	0	0	0.0%	1	0	0.0%	3	60	0.0%
by action	2	1	-50.0%	8	7	-12.5%	7	1	-85.7%	13	11	-15.4%	1	0	-100.0%	7	4	-42.9%	1	14	1300.0%	11	8	-27.3%	0	7	#DIV/0!
Total	7	,	-71 4%	10	15	50.0%	19	1	-94 7%	13	12	-7 7%	,	3	50.0%	15	4	-73 3%	1	14	1300.0%	12	8	-33.3%	3	67	2133.3%

New 30 - <40' Sales

	201701	2018Q1	gog	201702	201802	gog	201703	2018Q3	gog	201704	2018Q4	qoq	2018Q1	2019Q1	gog	2018Q2	201902	qoq	201803	2019Q3	gog	2018Q4	2019Q4	gog	201901	202001	qoq
	2017Q1	ZUIOQI	yoy	2017Q2	201002	yuy	2017Q3	201003	gug	2017Q4	201804	yoy	201001	2019Q1	404	201002	201502	404	201003	2015Q3	yoy	2018Q4	2015Q4	quq	2015Q1	202001	404
	25	30	20.0%	18	29	61.1%	38	19	-50.0%	42	40	-4.8%	30	46	53.3%	29	21	-27.6%	19	52	173.7%	40	64	60.0%	46	41	-10.9%
Semi/full monocoque, unibody chassis construction	0	0		0	0		,	0		0	,		0	0			,		0	,		0	0			0	
Chasas Collection	- 0	- 0		- 0	- 0		-	-	<u> </u>	-						-	-	<u> </u>	- 0			-			-	,	
	0	0	-	0	0	-	0	0	-	0	0	-	0	0	-	0	0		0	0	-	0	0		0	0	
Body on chassis, body on frame or ladder type construction	0	0		0	0		0	0		0	0	_	0	0	_	0	0		0	0		0	0		0	0	
By Sector	25	30	20.0%	18	29	61.1%	38	19	-50.0%	42	40	-4.8%	30	46	53.3%	29	21	-27.6%	19	52	173.7%	40	64	60.0%	46	41	-10.9%
by Sector	0	0		0	0		0	0		0	0	_	0	0	-	0	1		0	0		0	0	-	0	0	
Total	25	30	20.0%	18	29	61.1%	38	19	-50.0%	42	40	-4.8%	30	46	53.3%	29	22	-24.1%	19	52	173.7%	40	64	60.0%	46	41	-10.9%

New Total Sales

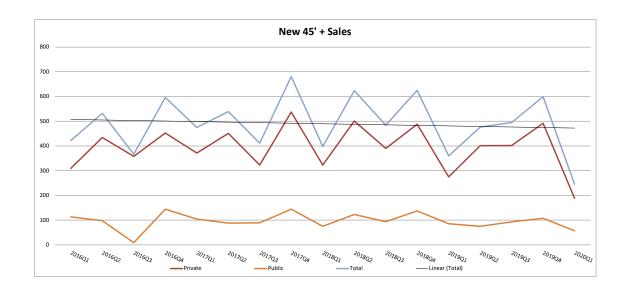
	2017Q1	2018Q1	qoq	2017Q2	2018Q2	qoq	2017Q3	2018Q3	qoq	2017Q4	2018Q4	gog	2018Q1	2019Q1	qoq	2018Q2	2019Q2	qoq	2018Q3	2019Q3	qoq	2018Q4	2019Q4	qoq	2019Q1	2020Q1	qoq
	401	354	-11.7%	471	538	14.2%	373	409	9.7%	579	529	-8.6%	354	324	-8.5%	538	422	-21.6%	409	454	11.0%	529	556	5.1%	324	289	-10.8%
Semi/full monocoque, unibody																											
chassis construction	106	76	-28.3%	96	130	35.4%	96	95	-1.0%	157	148	-5.7%	76	85	11.8%	130	80	-38.5%	95	107	12.6%	148	115	-22.3%	85	64	-24.7%
	0	0	-	0	0	_	0	0	_	0	0	_	0	0	_	0	0	_	0	0	_	0	0	_	0	0	.
Body on chassis, body on frame																											
or ladder type construction	0	0	-	0	0	-	0	0		0	0	-	0	0	-	0	0	-	0	0	-	0	0	-	0	0	-
By Sector	401	354	-11.7%	471	538	14.2%	373	409	9.7%	579	529	-8.6%	354	324	-8.5%	538	422	-21.6%	409	454	11.0%	529	556	5.1%	324	289	-10.8%
by sector	106	76	-28.3%	96	130	35.4%	96	95	-1.0%	157	148	-5.7%	76	85	11.8%	130	80	-38.5%	95	107	12.6%	148	115	-22.3%	85	64	-24.7%
Total	507	430	-15.2%	567	668	17.8%	469	504	7.5%	736	677	-8.0%	430	409	-4.9%	668	502	-24.9%	504	561	11.3%	677	671	-0.9%	409	353	-13.7%

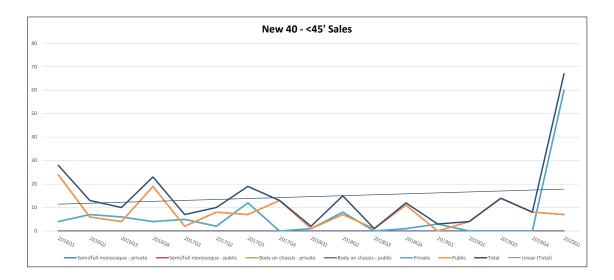
Pre-owned Total Sales

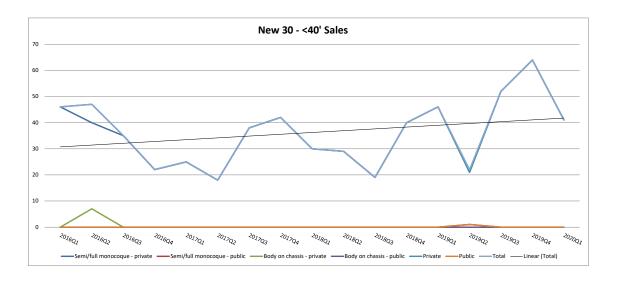
	2017Q1	2018Q1	gog	2017Q2	2018Q2	gog	2017Q3	2018Q3	qoq	2017Q4	2018Q4	gog	2018Q1	2019Q1	qoq	2018Q2	2019Q2	qoq	2018Q3	2019Q3	gog	2018Q4	2019Q4	qoq	2019Q1	2020Q1	gog
Semi/full monocoque, unibody																											
chassis construction	209	186	-11.0%	267	230	-13.9%	230	225	-2.2%	494	342	-30.8%	186	222	19.4%	230	254	10.4%	225	218	-3.1%	342	339	-0.9%	222	220	-0.9%
Body on chassis, body on frame																											
or ladder type construction	15	5	-66.7%	3	7	133.3%	1	3	200.0%	6	2	-66.7%	5	1	-80.0%	7	10	42.9%	3	3	0.0%	2	12	500.0%	1	0	-100.0%
Total	224	191	-14.7%	270	237	-12.2%	231	228	-1.3%	500	344	-31.2%	191	223	16.8%	237	264	11.4%	228	221	-3.1%	344	351	2.0%	223	220	-1.3%

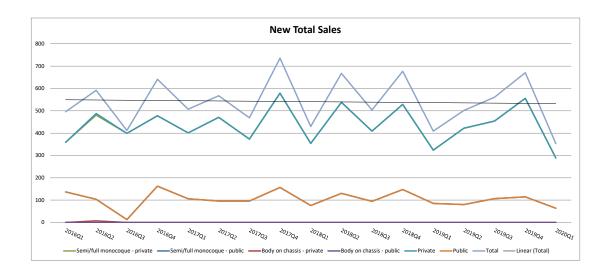
New & Pre-owned Total Sales

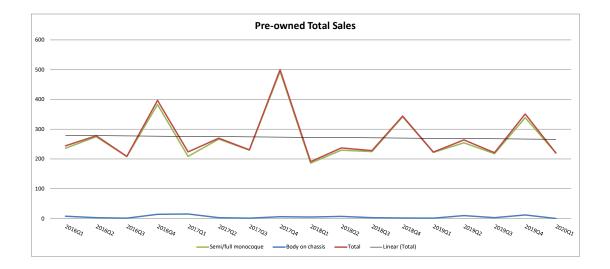
	2017Q1	2018Q1	gog	2017Q2	2018Q2	gog	2017Q3	2018Q3	gog	2017Q4	2018Q4	gog	2018Q1	2019Q1	gog	2018Q2	2019Q2	gog	2018Q3	2019Q3	gog	2018Q4	2019Q4	qoq	2019Q1	2020Q1	gog
Semi/full monocoque, unibody chassis construction	716	616	-14.0%	834	898	7.7%	699	729	4.3%	1,230	1,019	-17.2%	616	631	2.4%	898	756	-15.8%	729	779	6.9%	1,019	1,010	-0.9%	631	573	-9.2%
Body on chassis, body on frame or ladder type construction	15	5	-66.7%	3	7	133.3%	1	3	200.0%	6	2	-66.7%	5	1	-80.0%	7	10	42.9%	3	3	0.0%	2	12	500.0%	1	0	-100.0%
Total	731	621	-15.0%	837	905	8.1%	700	732	4.6%	1,236	1,021	-17.4%	621	632	1.8%	905	766	-15.4%	732	782	6.8%	1,021	1,022	0.1%	632	573	-9.3%

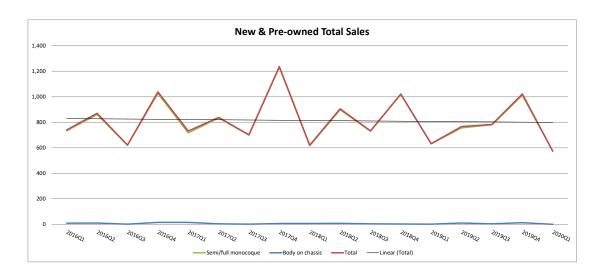












American Bus Association Foundation Coach Manufacturer Survey

Quarterly Survey

Results For: Respondents Q1 - 2018 3 (Historically Edited)

Respondents	3 (Historically Edited)								
	Private Sector Sales	New Vehicles							
		Semi/full monocoque, unibody	Body on chassis, body on frame						
Length	Baggage storage	chassis construction	or ladder type construction	Total					
45' +	Yes	323	0	323					
40 - <45'	Yes	1	0	1					
30 - <40'	Yes	30	0	3 <u>0</u>					
30 140	Total	354	0	354					
	Public Sector Sales	New Vehicles							
		Semi/full monocoque, unibody	Body on chassis, body on frame						
<u>Length</u>	Baggage storage	chassis construction	or ladder type construction	<u>Total</u>					
45' +	Yes	75	0	75					
40 - <45'	Yes	1	0	1					
30 - <40'	Yes	0	0	<u>0</u>					
	Total	76	0	76					
	Pre-owned Vehicle Sales	Pre-owned Vehicles							
	rre-owned vehicle sales	Pre-owned venicles							
		Semi/full monocoque, unibody	Body on chassis, body on frame						
		chassis construction	or ladder type construction	<u>Total</u>					
		186	5	191					
	Shell Sales Total Shell Sales (sale of a monocoque or unibod)	8 y chassis with integrated passenge	r deck above a luggage compartme	nt to a third-party coach	n builder for comme	ercial leasing	1)		
	Engines (new vehicle sale	es)							
		Detroit*	Mercedes	Cummins	Volvo	Navistar	Other 1	Other 2	Total
		112	0	199	127	0	0	0	438
	Transmission (new vehic	le sales)							
	Transmission (men venio	Allison	Volvo	ZF	Eaton	Other 1	Other 2		Total
		438	0	0	0	0	0		438
		130		3					.50
	Sales By Market								
	<u>Market</u>	New Vehicles	Pre-Owned Vehicles	<u>Total</u>					
	United States	409	183	592					
	Canada	29	7	36					
	Other	0	1	<u>1</u>					
	Total	438	191	629					
	Source of Vehicles								
	Source	New Vehicles	Pre-Owned Vehicles	<u>Total</u>					
	United States & Canada	287	90	377					
	Other Countries	151	101	<u>252</u>					
	<u>Total</u>	438	191	629					

American Bus Association Foundation Coach Manufacturer Survey

Quarterly Survey
Results For:
Respondents

Q2 - 2018
3 (Historically Edited)

	Private Sector Sales	New Vehicles							
		Semi/full monocoque, unibody	Body on chassis, body on frame						
Length	Baggage storage	chassis construction	or ladder type construction	Total					
45' +	Yes	501	0	501					
40 - <45'	Yes	8	0	8					
30 - <40'	Yes	29	0	<u>29</u>					
	<u>Total</u>	538	0	538					
	Public Sector Sales	New Vehicles							
		Semi/full monocoque, unibody	Body on chassis, body on frame						
Length	Baggage storage	chassis construction	or ladder type construction	<u>Total</u>					
45' +	Yes	123	0	123					
40 - <45'	Yes	7	0	7					
30 - <40'	Yes	0	0	<u>0</u>					
	Total	130	0	130					
	Pre-owned Vehicle Sales	- Dra aumad Vahialas							
	Pre-owned venicle sales	Pre-owned venicles							
		Semi/full monocoque, unibody	Body on chassis, body on frame						
		chassis construction	or ladder type construction	Total					
		222	7	237					
	Shell Sales Total Shell Sales	230	1						
	Total Shell Sales (sale of a monocoque or unibod	14 dy chassis with integrated passenge]	ent to a third-party coa	ch builder for comm	ercial leasing)		
	Total Shell Sales	14 dy chassis with integrated passenger es)	r deck above a luggage compartm					Other 2	Total
	Total Shell Sales (sale of a monocoque or unibod	14 dy chassis with integrated passenge]	ent to a third-party coad Cummins 336	volvo 233	ercial leasing Navistar 0	Other 1 0	Other 2	Total 682
	Total Shell Sales (sale of a monocoque or unibod Engines (new vehicle sale	14 ty chassis with integrated passenger es) Detroit* 113	r deck above a luggage compartme	Cummins	Volvo	Navistar	Other 1		
	Total Shell Sales (sale of a monocoque or unibod	14 dy chassis with integrated passenger es) Detroit* 113 cle sales)	r deck above a luggage compartme Mercedes 0	Cummins 336	Volvo 233	Navistar 0	Other 1		682
	Total Shell Sales (sale of a monocoque or unibod Engines (new vehicle sale	14 ty chassis with integrated passenger es) Detroit* 113	r deck above a luggage compartme	Cummins	Volvo	Navistar	Other 1		
	Total Shell Sales (sale of a monocoque or unibod Engines (new vehicle sal Transmission (new vehic	14 ty chassis with integrated passenger es) Detroit* 113 Cle sales) Allison	r deck above a luggage compartme Mercedes O	Cummins 336	Volvo 233	Navistar 0	Other 1 0 Other 2		682 Total
	Total Shell Sales (sale of a monocoque or unibod Engines (new vehicle sal Transmission (new vehic	ty chassis with integrated passenger es) Detroit* 113 Cle sales) Allison 682	r deck above a luggage compartme Mercedes 0 Volvo 0	Cummins 336 ZF 0	Volvo 233	Navistar 0	Other 1 0 Other 2		682 Total
	Total Shell Sales (sale of a monocoque or unibod Engines (new vehicle sale Transmission (new vehicle sale) Sales By Market Market	ty chassis with integrated passenger es) Detroit* 113 Cle sales) Allison 682	r deck above a luggage compartme Mercedes 0 Volvo 0 Pre-Owned Vehicles	Cummins 336 ZF 0	Volvo 233	Navistar 0	Other 1 0 Other 2		682 Total
	Total Shell Sales (sale of a monocoque or unibod Engines (new vehicle sale Transmission (new vehicle Sales By Market Market United States	ty chassis with integrated passenger es) Detroit* 113 cle sales) Allison 682 New Vehicles 539	Mercedes O Volvo 0 Pre-Owned Vehicles 220	Cummins 336 ZF 0	Volvo 233	Navistar 0	Other 1 0 Other 2		682 Total
	Total Shell Sales (sale of a monocoque or unibod Engines (new vehicle sale Transmission (new vehicle Sales By Market Market United States Canada	ty chassis with integrated passenger es) Detroit* 113 Cle sales) Allison 682 New Vehicles 539 129	r deck above a luggage compartme Mercedes 0 Volvo 0 Pre-Owned Vehicles 220 17	Cummins 336 ZF 0 Total 759 146	Volvo 233	Navistar 0	Other 1 0 Other 2		682 Total
	Total Shell Sales (sale of a monocoque or unibod Engines (new vehicle sale Transmission (new vehicle Sales By Market Market United States	ty chassis with integrated passenger es) Detroit* 113 cle sales) Allison 682 New Vehicles 539	Mercedes O Volvo 0 Pre-Owned Vehicles 220	Cummins 336 ZF 0	Volvo 233	Navistar 0	Other 1 0 Other 2		682 Total
	Total Shell Sales (sale of a monocoque or unibod Engines (new vehicle sale Transmission (new vehicle Sales By Market Market United States Canada Other Total	Let sales) Allison New Vehicles 539 129 0	Mercedes O Volvo 0 Pre-Owned Vehicles 220 17 0	Cummins 336 ZF 0 Total 759 146 0	Volvo 233	Navistar 0	Other 1 0 Other 2		682 Total
	Total Shell Sales (sale of a monocoque or unibod Engines (new vehicle sale Transmission (new vehicle Sales By Market Market United States Canada Other Total Source of Vehicles	ty chassis with integrated passenger es) Detroit* 113 Cle sales) Allison 682 New Vehicles 539 129 0 668	r deck above a luggage compartme Mercedes 0 Volvo 0 Pre-Owned Vehicles 220 17 0 237	Cummins 2F 0 Total 759 146 0 905	Volvo 233	Navistar 0	Other 1 0 Other 2		682 Total
	Total Shell Sales (sale of a monocoque or unibod Engines (new vehicle sale Transmission (new vehicle Sales By Market Market United States Canada Other Total Source of Vehicles Source	14 dy chassis with integrated passenger es) Detroit* 113 cle sales) Allison 682 New Vehicles 539 129 0 668	vertical desired of the second	Cummins 336 ZF 0 Total 759 146 0 905	Volvo 233	Navistar 0	Other 1 0 Other 2		682 Total
	Total Shell Sales (sale of a monocoque or unibod Engines (new vehicle sale Transmission (new vehicle Sales By Market Market United States Canada Other Total Source of Vehicles	ty chassis with integrated passenger es) Detroit* 113 Cle sales) Allison 682 New Vehicles 539 129 0 668	r deck above a luggage compartme Mercedes 0 Volvo 0 Pre-Owned Vehicles 220 17 0 237	Cummins 2F 0 Total 759 146 0 905	Volvo 233	Navistar 0	Other 1 0 Other 2		682 Total

Coach Manufacturer Survey

Quarterly Survey Results For: Respondents

Q3 - 2018 3

	Private Sector Sales	New Vehicles							
		Semi/full monocoque, unibody	Body on chassis, body on frame						
Length	Baggage storage	chassis construction	or ladder type construction	Total					
45' +	Yes	390	0	390					
40 - <45'	Yes	0	0	0					
30 - <40'	Yes	19	0	<u>19</u>					
	Total	409	0	409					
	Public Sector Sales	New Vehicles							
		Semi/full monocoque, unibody	Body on chassis, body on frame						
ength_	Baggage storage	chassis construction	or ladder type construction	Total					
5' +	Yes	94	0	94					
0 - <45'	Yes	1	0	1					
30 - <40'	Yes	0	0	<u>0</u>					
	Total	95	0	95					
	Pre-owned Vehicle Sale	S Pre-owned Vehicles							
		Semi/full monocoque, unibody	Body on chassis, body on frame						
		chassis construction	or ladder type construction	<u>Total</u>					
				220					
	Shell Sales Total Shell Sales (sale of a monocoque or unibo	225 10 dy chassis with integrated passenge	3 deck above a luggage compartm		ach builder for comn	nercial leasing)		
	Total Shell Sales (sale of a monocoque or unibo	10 dy chassis with integrated passenge]		ich builder for comn	nercial leasing)		
	Total Shell Sales	10 dy chassis with integrated passenge	r deck above a luggage compartm		nch builder for comm	nercial leasing Navistar) Other 1	Other 2	Total
	Total Shell Sales (sale of a monocoque or unibo	10 dy chassis with integrated passenge]	ent to a third-party cod				Other 2	
	Total Shell Sales (sale of a monocoque or unibo Engines (new vehicle sa	10 dy chassis with integrated passenge les) Detroit* 118	deck above a luggage compartme	ent to a third-party coo	Volvo	Navistar	Other 1		
	Total Shell Sales (sale of a monocoque or unibo	10 dy chassis with integrated passenge les) Detroit* 118 cle sales)	deck above a luggage comportme Mercedes 0	ent to a third-party coo	Volvo 168	Navistar 0	Other 1		51
	Total Shell Sales (sale of a monocoque or unibo Engines (new vehicle sa	10 dy chassis with integrated passenge les) Detroit* 118	deck above a luggage compartme	cummins 228	Volvo	Navistar	Other 1		Total 51
	Total Shell Sales (sale of a monocoque or unibo Engines (new vehicle sa	10 dy chassis with integrated passenge les) Detroit* 118 cle sales) Allison	r deck above a luggage compartme Mercedes 0	cummins 228	Volvo 168	Navistar 0	Other 1 0 Other 2		Total
	Total Shell Sales (sale of a monocoque or unibo Engines (new vehicle sa Transmission (new vehic	10 dy chassis with integrated passenge les) Detroit* 118 cle sales) Allison	r deck above a luggage compartme Mercedes 0	cummins 228	Volvo 168	Navistar 0	Other 1 0 Other 2		51 Total
	Total Shell Sales (sale of a monocoque or unibo Engines (new vehicle sa Transmission (new vehicle Sales By Market	les) Detroit* 118 cle sales) Allison 513	Mercedes O Volvo	Cummins 228	Volvo 168	Navistar 0	Other 1 0 Other 2		51 Total
	Total Shell Sales (sale of a monocoque or unibo Engines (new vehicle sa Transmission (new vehicle sa) Sales By Market Market	les) Detroit* 118 cle sales) Allison 513 New Vehicles	Mercedes O Volvo 1 Pre-Owned Vehicles	Cummins 228 ZF 0	Volvo 168	Navistar 0	Other 1 0 Other 2		51 Total
	Total Shell Sales (sale of a monocoque or unibo Engines (new vehicle sa Transmission (new vehicle sa) Sales By Market Market United States	les) Detroit* 118 cle sales) Allison 513 New Vehicles 472	Mercedes Volvo 1 Pre-Owned Vehicles 211	Cummins	Volvo 168	Navistar 0	Other 1 0 Other 2		51 Total
	Total Shell Sales (sale of a monocoque or unibo Engines (new vehicle sa Transmission (new vehicle sa) Sales By Market Market United States Canada	les) Detroit* 118 cle sales) Allison 513 New Vehicles 472 32	Mercedes Volvo 1 Pre-Owned Vehicles 211 16	Cummins 228 ZF 0 Total 683	Volvo 168	Navistar 0	Other 1 0 Other 2		Total
	Total Shell Sales (sale of a monocoque or unibo) Engines (new vehicle sa Transmission (new vehicle sa) Sales By Market Market United States Canada Other	10 dy chassis with integrated passenge les) Detroit* 118 cle sales) Allison 513 New Vehicles 472 32 0	Mercedes O Volvo 1 Pre-Owned Vehicles 211 16 1	Cummins	Volvo 168	Navistar 0	Other 1 0 Other 2		Total
	Total Shell Sales (sale of a monocoque or unibo Engines (new vehicle sa Transmission (new vehicle sa) Sales By Market Market United States Canada Other Total	10 dy chassis with integrated passenge les) Detroit* 118 cle sales) Allison 513 New Vehicles 472 32 0	Mercedes O Volvo 1 Pre-Owned Vehicles 211 16 1	Cummins	Volvo 168	Navistar 0	Other 1 0 Other 2		Total
	Total Shell Sales (sale of a monocoque or unibo Engines (new vehicle sa Transmission (new vehicle sa) Sales By Market Market United States Canada Other Total Source of Vehicles	les) Detroit* 118 Cle sales) Allison 513 New Vehicles 472 32 0 504	Mercedes O Volvo 1 Pre-Owned Vehicles 211 16 1 228	Cummins	Volvo 168	Navistar 0	Other 1 0 Other 2		Total
	Total Shell Sales (sale of a monocoque or unibo Engines (new vehicle sa Transmission (new vehicle sa) Sales By Market Market United States Canada Other Total Source of Vehicles Source	les) Detroit* 118 Cle sales) Allison 513 New Vehicles 472 32 0 504	Volvo Pre-Owned Vehicles 1 228 Pre-Owned Vehicles	Cummins 228	Volvo 168	Navistar 0	Other 1 0 Other 2		Total

Coach Manufacturer Survey

Quarterly Survey
Results For:
Respondents

Q4 - 2018 3

	Private Sector Sales	New Vehicles							
		Semi/full monocoque, unibody	Body on chassis, body on frame						
ngth	Baggage storage	chassis construction	or ladder type construction	Total					
' +	Yes	488	0	488					
- <45'	Yes	1	0	1					
) - <40'	Yes	40	0	40					
	<u>Total</u>	529	0	529					
	Public Sector Sales	New Vehicles							
		Semi/full monocoque, unibody	Body on chassis, body on frame						
ngth_	Baggage storage	chassis construction	or ladder type construction	<u>Total</u>					
+	Yes	137	0	137					
- <45'	Yes	11	0	11					
- <40'	Yes	0	0	<u>0</u>					
	Total	148	0	148					
	Pre-owned Vehicle Sale	es Pre-owned Vehicles							
		Semi/full monocoque, unibody	Body on chassis, body on frame						
		chassis construction	or ladder type construction	Total					
			1 2	244					
	Shell Sales	342	2	344					
	Total Shell Sales]	-	ch builder for comm	ercial leasing)		
	Total Shell Sales	342 22 ody chassis with integrated passenge]	-	ch builder for comm	ercial leasing)		
	Total Shell Sales (sale of a monocoque or unibo	342 22 ody chassis with integrated passenge]	-	ch builder for comm Volvo	ercial leasing Navistar) Other 1	Other 2	Total
	Total Shell Sales (sale of a monocoque or unibo	22 ody chassis with integrated passenge	r deck above a luggage compartm	ent to a third-party coac				Other 2	
	Total Shell Sales (sale of a monocoque or unibo	22 ody chassis with integrated passenge ales) Detroit*	r deck above a luggage compartme	ent to a third-party coad	Volvo	Navistar	Other 1		
	Total Shell Sales (sale of a monocoque or unibe Engines (new vehicle sa	22 ody chassis with integrated passenge ales) Detroit*	r deck above a luggage compartme	ent to a third-party coad	Volvo	Navistar	Other 1		
	Total Shell Sales (sale of a monocoque or unibe Engines (new vehicle sa	22 ody chassis with integrated passenge ales) Detroit* 137 icle sales)	r deck above a luggage compartme Mercedes 0	cent to a third-party coad Cummins 337	Volvo 225	Navistar 0	Other 1		Total
	Total Shell Sales (sale of a monocoque or unibo Engines (new vehicle sa Transmission (new veh	22 ody chassis with integrated passenge ales) Detroit* 137 icle sales) Allison 699	r deck above a luggage compartme Mercedes 0 Volvo 0	Cummins 337	Volvo 225 Eaton	Navistar 0	Other 1 0 Other 2		Total
	Total Shell Sales (sale of a monocoque or unibo Engines (new vehicle sa Transmission (new veh	22 ody chassis with integrated passenge ales) Detroit* 137 icle sales) Allison 699	r deck above a luggage compartme Mercedes 0 Volvo 0 Pre-Owned Vehicles	Cummins 337 ZF 0	Volvo 225 Eaton	Navistar 0	Other 1 0 Other 2		Total
	Total Shell Sales (sale of a monocoque or unibe Engines (new vehicle sa Transmission (new veh Sales By Market Market United States	22 ody chassis with integrated passenge ales) Detroit* 137 icle sales) Allison 699	Mercedes O Volvo 0 Pre-Owned Vehicles 317	Cummins 337 ZF 0 Total 925	Volvo 225 Eaton	Navistar 0	Other 1 0 Other 2		Total
	Total Shell Sales (sale of a monocoque or unibo Engines (new vehicle sa Transmission (new veh Sales By Market Market United States Canada	22 ody chassis with integrated passenge ales) Detroit* 137 icle sales) Allison 699 New Vehicles 608 69	r deck above a luggage compartme Mercedes 0 Volvo 0 Pre-Owned Vehicles 317 24	Cummins 337 ZF 0 Total 925 93	Volvo 225 Eaton	Navistar 0	Other 1 0 Other 2		Total
	Total Shell Sales (sale of a monocoque or unibo Engines (new vehicle sa Transmission (new veh Sales By Market Market United States Canada Other	22 ody chassis with integrated passenge ales) Detroit* 137 icle sales) Allison 699 New Vehicles 608 69 0	Mercedes O Volvo 0 Pre-Owned Vehicles 317 24 3	Cummins 337 ZF 0 Total 925 93 3	Volvo 225 Eaton	Navistar 0	Other 1 0 Other 2		69
	Total Shell Sales (sale of a monocoque or unibo Engines (new vehicle sa Transmission (new veh Sales By Market Market United States Canada	22 ody chassis with integrated passenge ales) Detroit* 137 icle sales) Allison 699 New Vehicles 608 69	r deck above a luggage compartme Mercedes 0 Volvo 0 Pre-Owned Vehicles 317 24	Cummins 337 ZF 0 Total 925 93	Volvo 225 Eaton	Navistar 0	Other 1 0 Other 2		Total
	Total Shell Sales (sale of a monocoque or unibo Engines (new vehicle sa Transmission (new veh Sales By Market Market United States Canada Other	22 ody chassis with integrated passenge alles) Detroit* 137 icle sales) Allison 699 New Vehicles 608 69 0 677	r deck above a luggage compartme Mercedes 0 Volvo 0 Pre-Owned Vehicles 317 24 3 3 344	Cummins 337 ZF 0 Total 925 93 3	Volvo 225 Eaton	Navistar 0	Other 1 0 Other 2		Total
	Total Shell Sales (sale of a monocoque or unibe Engines (new vehicle sa Transmission (new veh Sales By Market Market United States Canada Other Total	22 ody chassis with integrated passenge ales) Detroit* 137 icle sales) Allison 699 New Vehicles 608 69 0	Mercedes O Volvo 0 Pre-Owned Vehicles 317 24 3	Cummins 337 ZF 0 Total 925 93 3	Volvo 225 Eaton	Navistar 0	Other 1 0 Other 2		Total
	Total Shell Sales (sale of a monocoque or unibe Engines (new vehicle sa Transmission (new veh Sales By Market Market United States Canada Other Total Source of Vehicles	22 ody chassis with integrated passenge ales) Detroit* 137 icle sales) Allison 699 New Vehicles 608 69 0 677 New Vehicles 511	r deck above a luggage compartme Mercedes 0 Volvo 0 Pre-Owned Vehicles 317 24 3 3 344	Cummins 337 ZF 0 Total 925 93 3 1,021	Volvo 225 Eaton	Navistar 0	Other 1 0 Other 2		Total
	Total Shell Sales (sale of a monocoque or unibo Engines (new vehicle sa Transmission (new veh Sales By Market Market United States Canada Other Total Source of Vehicles Source	22 ody chassis with integrated passenge ales) Detroit* 137 icle sales) Allison 699 New Vehicles 608 69 0 677 New Vehicles	volvo Pre-Owned Vehicles 3 3 344 Pre-Owned Vehicles	Cummins 337 ZF 0 Total 925 93 3 1,021	Volvo 225 Eaton	Navistar 0	Other 1 0 Other 2		Total

Coach Manufacturer Survey

Quarterly Survey
Results For:
Respondents

Q1 - 2019 3

	Private Sector Sales	New Vehicles							
		Comi/full managague unibadu	Dadu an abassis badu an frama						
Length	Baggago storago	Semi/full monocoque, unibody chassis construction	Body on chassis, body on frame or ladder type construction	Total					
45' +	Baggage storage Yes	275	0	275					
40 - <45'	Yes	3	0	3					
30 - <40'	Yes	46	0	46					
	Total	324	0	324					
	Public Sector Sales	New Vehicles							
		Semi/full monocoque, unibody	Body on chassis, body on frame						
Length	Baggage storage	chassis construction	or ladder type construction	Total					
45' +	Yes	85	0	85					
40 - <45'	Yes	0	0	0					
30 - <40'	Yes	0	0	<u>0</u>					
	Total	85	0	85					
	Pre-owned Vehicle Sales	Pre-owned Vehicles							
	The owned vehicle sales	The owned vertices							
		Semi/full monocoque, unibody	Body on chassis, body on frame						
		chassis construction	or ladder type construction	<u>Total</u>					
	Shell Sales	222	1						
	Total Shell Sales (sale of a monocoque or unibod	9 ly chassis with integrated passenge	1 or deck above a luggage compartm		ch builder for comm	nercial leasing)		
	Total Shell Sales	9 ly chassis with integrated passenge es)	r deck above a luggage compartm	ent to a third-party coa				Other 2	Total
	Total Shell Sales (sale of a monocoque or unibod	9 ly chassis with integrated passenge			ch builder for comm Volvo 126	Navistar	Other 1 0	Other 2	Total 418
	Total Shell Sales (sale of a monocoque or unibod Engines (new vehicle sale	9 y chassis with integrated passenge es) Detroit* 78	r deck above a luggage compartm	ent to a third-party coad	Volvo	Navistar	Other 1		
	Total Shell Sales (sale of a monocoque or unibod	9 y chassis with integrated passenge es) Detroit* 78 le sales)	r deck above a luggage compartm Mercedes 0	ent to a third-party coad Cummins 214	Volvo 126	Navistar 0	Other 1		418
	Total Shell Sales (sale of a monocoque or unibod Engines (new vehicle sale	9 y chassis with integrated passenge es) Detroit* 78	r deck above a luggage compartm	ent to a third-party coad	Volvo	Navistar	Other 1		
	Total Shell Sales (sale of a monocoque or unibod Engines (new vehicle sale	9 y chassis with integrated passenge es) Detroit* 78 le sales) Allison	r deck above a luggage compartm Mercedes O	ent to a third-party coad Cummins 214 ZF	Volvo 126	Navistar 0	Other 1 0		418 Total
	Total Shell Sales (sale of a monocoque or unibod) Engines (new vehicle sale) Transmission (new vehic) Sales By Market	9 (y chassis with integrated passenge es) Detroit* 78 le sales) Allison 418	Mercedes O Volvo	Cummins 214	Volvo 126	Navistar 0	Other 1 0		418 Total
	Total Shell Sales (sale of a monocoque or unibod Engines (new vehicle sale Transmission (new vehic	9 y chassis with integrated passenge es) Detroit* 78 le sales) Allison 418	r deck above a luggage compartm Mercedes O	ent to a third-party coad Cummins 214 ZF	Volvo 126	Navistar 0	Other 1 0		418 Total
	Total Shell Sales (sale of a monocoque or unibod Engines (new vehicle sale Transmission (new vehic	9 (y chassis with integrated passenge es) Detroit* 78 le sales) Allison 418	r deck above a luggage compartm Mercedes 0 Volvo 0 Pre-Owned Vehicles	Cummins 214 ZF 0	Volvo 126	Navistar 0	Other 1 0		418 Total
	Total Shell Sales (sale of a monocoque or unibod Engines (new vehicle sale Transmission (new vehicle Sales By Market Market United States	9 y chassis with integrated passenge es) Detroit* 78 le sales) Allison 418 New Vehicles 386	r deck above a luggage compartm Mercedes 0 Volvo 0 Pre-Owned Vehicles 200	Cummins	Volvo 126	Navistar 0	Other 1 0		418 Total
	Total Shell Sales (sale of a monocoque or unibod) Engines (new vehicle sale Transmission (new vehicle sale Sales By Market Market United States Canada	9 y chassis with integrated passenge es) Detroit* 78 le sales) Allison 418 New Vehicles 386 23	Mercedes O Volvo 0 Pre-Owned Vehicles 200 18	Cummins	Volvo 126	Navistar 0	Other 1 0		418 Total
	Total Shell Sales (sale of a monocoque or unibod Engines (new vehicle sale Transmission (new vehic Sales By Market Market United States Canada Other	9 ly chassis with integrated passenge les) Detroit* 78 le sales) Allison 418 New Vehicles 386 23 0	Mercedes O Volvo 0 Pre-Owned Vehicles 200 18 5	Cummins 214 ZF 0 Total 586 41 5	Volvo 126	Navistar 0	Other 1 0		418 Total
	Total Shell Sales (sale of a monocoque or unibod) Engines (new vehicle sale Transmission (new vehicle Sales By Market Market United States Canada Other Total	9 ly chassis with integrated passenge les) Detroit* 78 le sales) Allison 418 New Vehicles 386 23 0	Mercedes O Volvo 0 Pre-Owned Vehicles 200 18 5	Cummins 214 ZF 0 Total 586 41 5	Volvo 126	Navistar 0	Other 1 0		418 Total
	Total Shell Sales (sale of a monocoque or unibod) Engines (new vehicle sale Transmission (new vehicle Sales By Market Market United States Canada Other Total Source of Vehicles	9 y chassis with integrated passenge es) Detroit* 78 le sales) Allison 418 New Vehicles 386 23 0 409	Mercedes O Volvo 0 Pre-Owned Vehicles 18 5 223	Cummins 214 ZF 0	Volvo 126	Navistar 0	Other 1 0		418 Total
	Total Shell Sales (sale of a monocoque or unibod) Engines (new vehicle sale Transmission (new vehicle Sales By Market Market United States Canada Other Total Source of Vehicles Source	9 y chassis with integrated passenge es) Detroit* 78 le sales) Allison 418 New Vehicles 23 0 409	Volvo Pre-Owned Vehicles 200 18 5 223 Pre-Owned Vehicles	Cummins	Volvo 126	Navistar 0	Other 1 0		418 Total

Coach Manufacturer Survey

Quarterly Survey
Results For:
Respondents

Q2 - 2019 3

	Private Sector Sales	New Vehicles							
		Semi/full monocoque, unibody	Body on chassis, body on frame						
ength_	Baggage storage	chassis construction	or ladder type construction	Total					
5' +	Yes	401	0	401					
0 - <45'	Yes	0	0	0					
80 - <40'	Yes	21	0	21					
	Total	422	0	422					
	Public Sector Sales	New Vehicles							
		Semi/full monocoque, unibody	Body on chassis, body on frame						
ength	Baggage storage	chassis construction	or ladder type construction						
5' +	Yes	75	0	75					
0 - <45'	Yes	4	0	4					
80 - <40'	Yes	1	0	<u>1</u>					
	Total	80	0	80					
	Pre-owned Vehicle Sale:	S Pre-owned Vehicles							
		Semi/full monocoque, unibody	Body on chassis, body on frame						
		chassis construction	or ladder type construction	Total					
			or lauder type construction	IOLAI					
		254	10	264					
	Shell Sales		10	264					
	Shell Sales Total Shell Sales		10	264					
	Total Shell Sales	254			ch builder for comm	nercial leasing)		
	Total Shell Sales	254 13 dy chassis with integrated passenge		ent to a third-party coa					
	Total Shell Sales (sale of a monocoque or unibo	254 13 dy chassis with integrated passenge			ch builder for comm Volvo	nercial leasing Navistar) Other 1	Other 2	Total
	Total Shell Sales (sale of a monocoque or unibo	254 13 dy chassis with integrated passenge	r deck above a luggage compartm	ent to a third-party coa				Other 2	Total 51
	Total Shell Sales (sale of a monocoque or unibo	254 13 dy chassis with integrated passenge les) Detroit* 70 cle sales)	r deck above a luggage compartm Mercedes	ent to a third-party coad Cummins 237	Volvo 208	Navistar 0	Other 1		51
	Total Shell Sales (sale of a monocoque or uniboo Engines (new vehicle sal	13 dy chassis with integrated passenge les) Detroit* 70 Cle sales) Allison	r deck above a luggage compartm Mercedes O	cummins 237	Volvo 208	Navistar 0	Other 1 Other 2		51
	Total Shell Sales (sale of a monocoque or uniboo Engines (new vehicle sal	254 13 dy chassis with integrated passenge les) Detroit* 70 cle sales)	r deck above a luggage compartm Mercedes	ent to a third-party coad Cummins 237	Volvo 208	Navistar 0	Other 1		51
	Total Shell Sales (sale of a monocoque or unibode) Engines (new vehicle sale) Transmission (new vehicle sales By Market	13 dy chassis with integrated passenge les) Detroit* 70 cle sales) Allison 515	Mercedes O Volvo	Cummins 237	Volvo 208	Navistar 0	Other 1 Other 2		Total
	Total Shell Sales (sale of a monocoque or unibod Engines (new vehicle sal Transmission (new vehicle Sales By Market Market	13 dy chassis with integrated passenge les) Detroit* 70 Cle sales) Allison 515	r deck above a luggage compartm Mercedes 0 Volvo 0 Pre-Owned Vehicles	Cummins 237 ZF 0	Volvo 208	Navistar 0	Other 1 Other 2		Total
	Total Shell Sales (sale of a monocoque or unibon Engines (new vehicle sal Transmission (new vehicle Sales By Market Market United States	13 dy chassis with integrated passenge les) Detroit* 70 Cle sales) Allison 515 New Vehicles 407	Mercedes O Volvo Pre-Owned Vehicles 233	Cummins 237 ZF 0 Total 640	Volvo 208	Navistar 0	Other 1 Other 2		Total
	Total Shell Sales (sale of a monocoque or unibor Engines (new vehicle sal Transmission (new vehicle sales By Market Market United States Canada	13 dy chassis with integrated passenge les) Detroit* 70 Cle sales) Allison 515 New Vehicles 407 95	Mercedes Volvo Pre-Owned Vehicles 233 31	Cummins 237 ZF 0 Total 640 126	Volvo 208	Navistar 0	Other 1 Other 2		Total
	Total Shell Sales (sale of a monocoque or unibon Engines (new vehicle sal Transmission (new vehicle Sales By Market Market United States	13 dy chassis with integrated passenge les) Detroit* 70 cle sales) Allison 515 New Vehicles 407 95 0	Mercedes O Volvo 0 Pre-Owned Vehicles 233 31 0	Cummins 237 ZF 0 Total 640 126 0	Volvo 208	Navistar 0	Other 1 Other 2		51
	Total Shell Sales (sale of a monocoque or unibor Engines (new vehicle sal Transmission (new vehicle sales By Market Market United States Canada	13 dy chassis with integrated passenge les) Detroit* 70 Cle sales) Allison 515 New Vehicles 407 95	Mercedes Volvo Pre-Owned Vehicles 233 31	Cummins 237 ZF 0 Total 640 126	Volvo 208	Navistar 0	Other 1 Other 2		51
	Total Shell Sales (sale of a monocoque or unibode Engines (new vehicle sales) Transmission (new vehicle sales) Sales By Market Market United States Canada Other Total Source of Vehicles	13 dy chassis with integrated passenge les) Detroit* 70 Cle sales) Allison 515 New Vehicles 407 95 0 502	Mercedes O Volvo 0 Pre-Owned Vehicles 233 31 0 264	Cummins 237 ZF 0 Total 640 126 0 766	Volvo 208	Navistar 0	Other 1 Other 2		Total
	Total Shell Sales (sale of a monocoque or unibon Engines (new vehicle sal Transmission (new vehicle Sales By Market Market United States Canada Other Total Source of Vehicles Source	13 dy chassis with integrated passenge les) Detroit* 70 Cle sales) Allison 515 New Vehicles 407 95 0 502 New Vehicles	Volvo Pre-Owned Vehicles 233 31 0 264 Pre-Owned Vehicles	Cummins 237 ZF 0 Total 640 126 0 766	Volvo 208	Navistar 0	Other 1 Other 2		Total
	Total Shell Sales (sale of a monocoque or unibor Engines (new vehicle sal Transmission (new vehicl Sales By Market Market United States Canada Other Total Source of Vehicles Source United States & Canada	13 dy chassis with integrated passenge les) Detroit* 70 cle sales) Allison 515 New Vehicles 407 95 0 502 New Vehicles 396	Mercedes O Volvo 0 Pre-Owned Vehicles 233 31 0 264 Pre-Owned Vehicles	Cummins 237 ZF 0 Total 640 126 0 766	Volvo 208	Navistar 0	Other 1 Other 2		Total
	Total Shell Sales (sale of a monocoque or unibon Engines (new vehicle sal Transmission (new vehicle Sales By Market Market United States Canada Other Total Source of Vehicles Source	13 dy chassis with integrated passenge les) Detroit* 70 Cle sales) Allison 515 New Vehicles 407 95 0 502 New Vehicles	Volvo Pre-Owned Vehicles 233 31 0 264 Pre-Owned Vehicles	Cummins 237 ZF 0 Total 640 126 0 766	Volvo 208	Navistar 0	Other 1 Other 2		Total

Coach Manufacturer Survey

Quarterly Survey Results For: Respondents

Q3 - 2019 4

105 0 277 149 0 2 0 ! Transmission (new vehicle sales) Allison Volvo ZF Eaton Other 1 Other 2 Total		Private Sector Sales	New Vehicles							
Public Sector Sales			Semi/full monocoque, unibody	Body on chassis, body on frame						
10	Length	Baggage storage			Total					
Public Sector Sales A54			402	0						
Public Sector Sales New Vehicles Semi/full monocoque, unibody Body on chassis, body on frame or ladder type construction Total	40 - <45'	Yes	0	0	0					
Public Sector Sales New Vehicles	30 - <40'	Yes	52	0	52					
Semi/full monocoque, unibody Sody on chassis, body on frame Or ladder type construction Total Source of Vehicles Semi/full monocoque, unibody Sody on chassis, body on frame Or ladder type construction Total Source of Vehicles Semi/full monocoque, unibody Sody on chassis, body on frame Or ladder type construction Total Source of Vehicles Semi/full monocoque, unibody Sody on chassis, body on frame Or ladder type construction Total Sole of a monocoque or unibody chassis with integrated passenger deck above a luggage compartment to a third-party coach builder for commercial leasing) Engines (new vehicle sales) Sole of a monocoque or unibody chassis with integrated passenger deck above a luggage compartment to a third-party coach builder for commercial leasing Sole of a monocoque or unibody chassis with integrated passenger deck above a luggage compartment to a third-party coach builder for commercial leasing Engines (new vehicle sales) Detroit* Mercedes Cummins Volvo Navistar Other 1 Other 2 Total Other 1 Other 2 Total Other 2 Sole of a monocoque or unibody chassis with integrated passenger deck above a luggage compartment to a third-party coach builder for commercial leasing Engines (new vehicle sales) Detroit* Mercedes Cummins Volvo Navistar Other 1 Other 2 Total Other 2 Total Other 3 Other 4 Other 4 Other 5 Oth		<u>Total</u>	454	0	454					
Sagrage storage Chassis construction Total Sagrage storage Total Sagrage storage Sagrage s		Public Sector Sales	New Vehicles							
15° + Yes 93 0 93 14 14 16 14 16 14 16 16										
14		Baggage storage								
10 - 40' Yes										
Pre-owned Vehicle Sales Pre-owned Vehicles Semi/full monocoque, unibody chassis, body on chassis, body on frame chassis construction Total 221										
Pre-owned Vehicle Sales Pre-owned Vehicles Semi/full monocoque, unibody Ghassis construction or ladder type construction Total 221	30 - <40'									
Semi/full monocoque, unibody chassis, construction Total		Total	107	0	107					
Semi/full monocoque, unibody chassis construction 218 3 3 221		Pre-owned Vehicle Sale	25 Pre-owned Vehicles							
Chassis construction Total 218 3 3 221		The owned vernere sure								
Shell Sales										
Shell Sales										
Total Shell Sales 17)	221					
Total Shell Sales			218		221					
Engines (new vehicle sales) Detroit* Mercedes Cummins Volvo Navistar Other 1 Other 2 Total			218	3						
Engines (new vehicle sales) Detroit* Mercedes Cummins Volvo Navistar Other 1 Other 2 Total		Shell Sales	218	3						
Detroit* Mercedes Cummins Volvo Navistar Other 1 Other 2 Tota										
Transmission (new vehicle sales) Allison Volvo ZF Eaton Other 1 Other 2 Total 577 0 0 0 1 1 0 0 Sales By Market Market New Vehicles Pre-Owned Vehicles Total United States 509 201 710 Canada 52 20 72 Other 0 0 0 0 0 Total 561 221 782 Source of Vehicles Source New Vehicles Pre-Owned Vehicles Total United States & Canada Other Countries 149 109 258		Total Shell Sales	17			ch builder for comm	ercial leasing)		
Transmission (new vehicle sales) Allison Volvo ZF Eaton Other 1 Other 2 Total 577 0 0 0 1 1 0 0 Sales By Market Market New Vehicles Pre-Owned Vehicles Total United States 509 201 710 Canada 52 20 72 Other 0 0 0 0 0 Total 561 221 782 Source of Vehicles New Vehicles Pre-Owned Vehicles Total United States & Canada Other Countries 149 109 258		Total Shell Sales (sale of a monocoque or unibo	17 Day chassis with integrated passenge			ch builder for comm	ercial leasing)		
Allison Volvo ZF Eaton Other 1 Other 2 Tota 577 0 0 0 1 0 1 0 0 5 5 5 5 5 5 5 5 5 5 5 5		Total Shell Sales (sale of a monocoque or unibo	17 ody chassis with integrated passenge sles)	r deck above a luggage compartm	ent to a third-party coad				Other 2	Total
Allison Volvo ZF Eaton Other 1 Other 2 Tota 577 0 0 0 1 1 0 0 5 5 5 5 5 5 5 5 5 5 5 5 5		Total Shell Sales (sale of a monocoque or unibo	17 ody chassis with integrated passenge ales) Detroit*	r deck above a luggage compartm	ent to a third-party coad	Volvo	Navistar	Other 1		Total 53
Sales By Market Market New Vehicles Pre-Owned Vehicles Total United States 509 201 710 Canada 52 20 72 Other 0 0 0 Total 561 221 782 Source of Vehicles Source New Vehicles Pre-Owned Vehicles Total United States & Canada 367 102 469 Other Countries 149 109 258		Total Shell Sales (sale of a monocoque or unibo Engines (new vehicle sa	17 ody chassis with integrated passenge ales) Detroit* 105	r deck above a luggage compartm	ent to a third-party coad	Volvo	Navistar	Other 1		_
Market New Vehicles Pre-Owned Vehicles Total United States 509 201 710 Canada 52 20 72 Other 0 0 0 Total 561 221 782 Source of Vehicles Source New Vehicles Pre-Owned Vehicles Total United States & Canada 367 102 469 Other Countries 149 109 258		Total Shell Sales (sale of a monocoque or unibo Engines (new vehicle sa	17 ody chassis with integrated passenge sles) Detroit* 105 icle sales)	r deck above a luggage compartm Mercedes 0	ent to a third-party coad Cummins 277	Volvo 149	Navistar 0	Other 1		_
United States 509 201 710 Canada 52 20 72 Other 0 0 0 Total 561 221 782 Source of Vehicles Source New Vehicles Pre-Owned Vehicles Total United States & Canada 367 102 469 Other Countries 149 109 258		Total Shell Sales (sale of a monocoque or unibo Engines (new vehicle sa	17 ales) Detroit* 105 icle sales) Allison	r deck above a luggage compartm Mercedes O	cummins 277	Volvo 149 Eaton	Navistar 0	Other 1 2 Other 2		53
Canada 52 20 72 Other 0 0 0 Total 561 221 782 Source of Vehicles Source New Vehicles Pre-Owned Vehicles Total United States & Canada 367 102 469 Other Countries 149 109 258		Total Shell Sales (sale of a monocoque or unibo Engines (new vehicle sa Transmission (new vehi	17 ales) Detroit* 105 icle sales) Allison	r deck above a luggage compartm Mercedes O	cummins 277	Volvo 149 Eaton	Navistar 0	Other 1 2 Other 2		Total
Other Total 0 0 0 0 782 Source of Vehicles Source New Vehicles Pre-Owned Vehicles Total United States & Canada 367 102 469 Other Countries 149 109 258		Total Shell Sales (sale of a monocoque or unibo Engines (new vehicle sa Transmission (new vehicle Sales By Market	17 ody chassis with integrated passenge ales) Detroit* 105 icle sales) Allison 577	Mercedes O Volvo	Cummins 277 ZF 0	Volvo 149 Eaton	Navistar 0	Other 1 2 Other 2		Total
Total 561 221 782 Source of Vehicles Source New Vehicles Pre-Owned Vehicles Total United States & Canada 367 102 469 Other Countries 149 109 258		Total Shell Sales (sale of a monocoque or unibo Engines (new vehicle sa Transmission (new vehi Sales By Market Market	17 ody chassis with integrated passenge ales) Detroit* 105 icle sales) Allison 577 New Vehicles	r deck above a luggage compartm Mercedes 0 Volvo 0 Pre-Owned Vehicles	Cummins 277 ZF 0	Volvo 149 Eaton	Navistar 0	Other 1 2 Other 2		Total
Total 561 221 782 Source of Vehicles Source New Vehicles Pre-Owned Vehicles Total United States & Canada 367 102 469 Other Countries 149 109 258		Total Shell Sales (sale of a monocoque or unibo Engines (new vehicle sa Transmission (new vehi Sales By Market Market United States	17 ody chassis with integrated passenge ales) Detroit* 105 icle sales) Allison 577 New Vehicles 509	Mercedes Volvo Pre-Owned Vehicles 201	Cummins 277 ZF 0 Total 710	Volvo 149 Eaton	Navistar 0	Other 1 2 Other 2		Total
Source New Vehicles Pre-Owned Vehicles Total United States & Canada 367 102 469 Other Countries 149 109 258		Total Shell Sales (sale of a monocoque or unibo Engines (new vehicle sa Transmission (new vehi Sales By Market Market United States Canada	17 ody chassis with integrated passenge ales) Detroit* 105 icle sales) Allison 577 New Vehicles 509 52	Mercedes Volvo Pre-Owned Vehicles 201 20	Cummins 277 ZF 0 Total 710 72	Volvo 149 Eaton	Navistar 0	Other 1 2 Other 2		Total
United States & Canada 367 102 469 Other Countries 149 109 258		Total Shell Sales (sale of a monocoque or unibo Engines (new vehicle sa Transmission (new vehi Sales By Market Market United States Canada Other	17 ody chassis with integrated passenge ales) Detroit* 105 icle sales) Allison 577 New Vehicles 509 52 0	Mercedes O Volvo 0 Pre-Owned Vehicles 201 20 0	Cummins 277 ZF 0 Total 710 72 0	Volvo 149 Eaton	Navistar 0	Other 1 2 Other 2		Total
Other Countries 149 109 258		Total Shell Sales (sale of a monocoque or unibo Engines (new vehicle sa Transmission (new vehi Sales By Market Market United States Canada Other Total	17 ody chassis with integrated passenge ales) Detroit* 105 icle sales) Allison 577 New Vehicles 509 52 0	Mercedes O Volvo 0 Pre-Owned Vehicles 201 20 0	Cummins 277 ZF 0 Total 710 72 0	Volvo 149 Eaton	Navistar 0	Other 1 2 Other 2		Total
Other Countries 149 109 258		Total Shell Sales (sale of a monocoque or unibo Engines (new vehicle sa Transmission (new vehi Sales By Market Market United States Canada Other Total Source of Vehicles	17 ody chassis with integrated passenge ales) Detroit* 105 icle sales) Allison 577 New Vehicles 509 52 0 561	Mercedes O Volvo 0 Pre-Owned Vehicles 201 20 0 221	Cummins 277 ZF 0 Total 710 72 0 782	Volvo 149 Eaton	Navistar 0	Other 1 2 Other 2		Total
		Total Shell Sales (sale of a monocoque or unibo Engines (new vehicle sa Transmission (new vehi Sales By Market Market United States Canada Other Total Source of Vehicles Source	17 ody chassis with integrated passenge lales) Detroit* 105 icle sales) Allison 577 New Vehicles 509 52 0 561 New Vehicles	Volvo Pre-Owned Vehicles 20 21 Pre-Owned Vehicles	Cummins	Volvo 149 Eaton	Navistar 0	Other 1 2 Other 2		Total
		Total Shell Sales (sale of a monocoque or unibo Engines (new vehicle sa Transmission (new vehi Sales By Market Market United States Canada Other Total Source of Vehicles Source United States & Canada	17 ody chassis with integrated passenge ales) Detroit* 105 icle sales) Allison 577 New Vehicles 509 52 0 561 New Vehicles 367	Mercedes O Volvo 0 Pre-Owned Vehicles 20 0 221 Pre-Owned Vehicles 102	Cummins 277 ZF 0 Total 710 72 0 782	Volvo 149 Eaton	Navistar 0	Other 1 2 Other 2		Total

Coach Manufacturer Survey

Quarterly Survey
Results For:
Respondents

Q4 - 2019

	Private Sector Sales	New Vehicles							
		Semi/full monocoque, unibody	Body on chassis, body on frame						
Length	Baggage storage	chassis construction	or ladder type construction	Total					
45' +	Yes	492	0	492					
40 - <45'	Yes	0	0	0					
30 - <40'	Yes	64	0	<u>64</u>					
	<u>Total</u>	556	0	556					
	Public Sector Sales	New Vehicles							
		Semi/full monocoque, unibody	Body on chassis, body on frame						
ength_	Baggage storage	chassis construction	or ladder type construction	<u>Total</u>					
5' +	Yes	107	0	107					
0 - <45'	Yes	8	0	8					
30 - <40'	Yes	0	0	<u>0</u>					
	Total	115	0	115					
	Pre-owned Vehicle Sales	Pro-owned Vehicles							
	rie-owned venicle sales	s Fre-owned venicles							
		Semi/full monocoque, unibody	Body on chassis, body on frame						
		chassis construction	or ladder type construction	Total					
	Shell Sales Total Shell Sales (sale of a monocoque or uniboo	339 62 Gy chassis with integrated passenge	12	351	ich builder for comm	nercial leasing)		
	Total Shell Sales (sale of a monocoque or unibod	62 By chassis with integrated passenge]	_	nch builder for comm	nercial leasing)		
	Total Shell Sales	62 By chassis with integrated passenge	r deck above a luggage compartm	_	nch builder for comm Volvo			Other 2	Total
	Total Shell Sales (sale of a monocoque or unibod	62 dy chassis with integrated passenge]	ent to a third-party cod		Navistar	Other 1 0	Other 2	Total 70:
	Total Shell Sales (sale of a monocoque or uniboo Engines (new vehicle sal	62 dy chassis with integrated passenge es) Detroit*	r deck above a luggage compartm	ent to a third-party coo	Volvo	Navistar	Other 1		
	Total Shell Sales (sale of a monocoque or unibod	62 dy chassis with integrated passenge es) Detroit* 59 Cle sales)	r deck above a luggage compartm Mercedes 0	cummins 421	Volvo 223	Navistar 0	Other 1		70:
	Total Shell Sales (sale of a monocoque or uniboo Engines (new vehicle sal	62 dy chassis with integrated passenge es) Detroit*	r deck above a luggage compartm	ent to a third-party coo	Volvo	Navistar	Other 1		
	Total Shell Sales (sale of a monocoque or uniboo Engines (new vehicle sal	62 ly chassis with integrated passenge es) Detroit* 59 Cle sales) Allison	r deck above a luggage compartm Mercedes Volvo	ent to a third-party cod Cummins 421 ZF	Volvo 223	Navistar 0	Other 1 0 Other 2		70 Total
	Total Shell Sales (sale of a monocoque or unibod Engines (new vehicle sal Transmission (new vehic	62 ly chassis with integrated passenge es) Detroit* 59 Cle sales) Allison	r deck above a luggage compartm Mercedes Volvo	ent to a third-party cod Cummins 421 ZF	Volvo 223	Navistar 0	Other 1 0 Other 2		70
	Total Shell Sales (sale of a monocoque or unibod) Engines (new vehicle sal Transmission (new vehicle) Sales By Market	62 dy chassis with integrated passenge es) Detroit* 59 Cle sales) Allison 708	r deck above a luggage compartm Mercedes 0 Volvo 0 Pre-Owned Vehicles	Cummins 421 ZF 0	Volvo 223	Navistar 0	Other 1 0 Other 2		70 Total
	Total Shell Sales (sale of a monocoque or unibod Engines (new vehicle sal Transmission (new vehicle Sales By Market Market	62 dy chassis with integrated passenge es) Detroit* 59 Cle sales) Allison 708	r deck above a luggage compartm Mercedes 0 Volvo 0	Cummins 421 ZF 0	Volvo 223	Navistar 0	Other 1 0 Other 2		70
	Total Shell Sales (sale of a monocoque or unibod Engines (new vehicle sal Transmission (new vehicle Sales By Market Market United States	62 dy chassis with integrated passenge es) Detroit* 59 cle sales) Allison 708 New Vehicles 650	Mercedes O Volvo Pre-Owned Vehicles 324	Cummins 421 ZF 0 Total 974 46	Volvo 223	Navistar 0	Other 1 0 Other 2		70
	Total Shell Sales (sale of a monocoque or unibod Engines (new vehicle sal Transmission (new vehicle Sales By Market Market United States Canada	es) Detroit* 59 Sle sales) Allison 708 New Vehicles 650 21	r deck above a luggage compartm Mercedes 0 Volvo 0 Pre-Owned Vehicles 324 25	Cummins 421 ZF 0 Total 974	Volvo 223	Navistar 0	Other 1 0 Other 2		70
	Total Shell Sales (sale of a monocoque or unibod Engines (new vehicle sal Transmission (new vehicl Sales By Market Market United States Canada Other	62 dy chassis with integrated passenge es) Detroit* 59 Cle sales) Allison 708 New Vehicles 650 21 0	r deck above a luggage compartm Mercedes 0 Volvo 0 Pre-Owned Vehicles 324 25 2	Cummins 421 ZF 0 Total 974 46 2	Volvo 223	Navistar 0	Other 1 0 Other 2		70 Total
	Total Shell Sales (sale of a monocoque or unibod Engines (new vehicle sal Transmission (new vehicle Sales By Market Market United States Canada Other Total	62 dy chassis with integrated passenge es) Detroit* 59 Cle sales) Allison 708 New Vehicles 650 21 0	r deck above a luggage compartm Mercedes 0 Volvo 0 Pre-Owned Vehicles 324 25 2	Cummins 421 ZF 0 Total 974 46 2	Volvo 223	Navistar 0	Other 1 0 Other 2		Total
	Total Shell Sales (sale of a monocoque or unibod Engines (new vehicle sal Transmission (new vehicle Sales By Market Market United States Canada Other Total Source of Vehicles	62 dy chassis with integrated passenge es) Detroit* 59 Cle sales) Allison 708 New Vehicles 650 21 0 671	Mercedes O Volvo 0 Pre-Owned Vehicles 25 25 21 351	Cummins 421 ZF 0 Total 974 46 2 1,022	Volvo 223	Navistar 0	Other 1 0 Other 2		Total
	Total Shell Sales (sale of a monocoque or unibod Sales (new vehicle sales) Transmission (new vehicle sales) Sales By Market Market United States Canada Other Total Source of Vehicles Source	62 dy chassis with integrated passenge es) Detroit* 59 Sle sales) Allison 708 New Vehicles 650 21 0 671	vertical desired of the second	Cummins 421 ZF 0 Total 974 46 2 1,022	Volvo 223	Navistar 0	Other 1 0 Other 2		70 Total

Coach Manufacturer Survey

Quarterly Survey Results For: Respondents

Q1 - 2020 4

	Private Sector Sales	New Vehicles							
		Semi/full monocoque, unibody	Body on chassis, body on frame						
Length	Baggage storage	chassis construction	or ladder type construction	Total					
45' +	Yes	188	0	188					
40 - <45'	Yes	60	0	60					
30 - <40'	Yes	41	0	<u>41</u>					
	<u>Total</u>	289	0	289					
	Public Sector Sales	New Vehicles							
		Semi/full monocoque, unibody	Body on chassis, body on frame						
Length	Baggage storage	chassis construction	or ladder type construction	Total					
45' +	Yes	57	0	57					
40 - <45'	Yes	7	0	7					
30 - <40'	Yes	0	0	<u>o</u>					
	Total	64	0	64					
	Pre-owned Vehicle Sale	S Pre-owned Vehicles							
	The difficult verifice dure								
		Semi/full monocoque, unibody	Body on chassis, body on frame						
		chassis construction	or ladder type construction	<u>Total</u>					
		220	0	220					
	Shell Sales		_						
	Total Shell Sales	8]						
	Total Shell Sales	8 dy chassis with integrated passenge	r deck above a luggage compartm	ent to a third-party coa	ch builder for comm	nercial leasing	1)		
	Total Shell Sales	dy chassis with integrated passenge] r deck above a luggage compartm	ent to a third-party coa	h builder for comm	nercial leasing	1)		
	Total Shell Sales (sale of a monocoque or unibo	dy chassis with integrated passenge	r deck above a luggage compartm	ent to a third-party coad	ch builder for comm Volvo	nercial leasing Navistar	Other 1	Other 2	Total
	Total Shell Sales (sale of a monocoque or unibo	dy chassis with integrated passenge						Other 2	
	Total Shell Sales (sale of a monocoque or unibo Engines (new vehicle sa	les) Detroit* 33	Mercedes	Cummins	Volvo	Navistar	Other 1		
	Total Shell Sales (sale of a monocoque or unibo	les) Detroit* 33 Cle sales)	Mercedes 0	Cummins	Volvo 112	Navistar 0	Other 1		356
	Total Shell Sales (sale of a monocoque or unibo Engines (new vehicle sa	les) Detroit* 33	Mercedes	Cummins 211	Volvo	Navistar	Other 1		Total 356
	Total Shell Sales (sale of a monocoque or unibo Engines (new vehicle sa	dy chassis with integrated passenge	Mercedes 0	Cummins 211	Volvo 112 Eaton	Navistar 0	Other 1 0 Other 2		356 Total
	Total Shell Sales (sale of a monocoque or unibo Engines (new vehicle sa Transmission (new vehi Sales By Market	les) Detroit* 33 cle sales) Allison 355	Mercedes 0 Volvo 0	Cummins 211 ZF 0	Volvo 112 Eaton	Navistar 0	Other 1 0 Other 2		356 Total
	Total Shell Sales (sale of a monocoque or unibo Engines (new vehicle sa Transmission (new vehi Sales By Market Market	les) Detroit* 33 cle sales) Allison New Vehicles	Mercedes 0 Volvo 0 Pre-Owned Vehicles	Cummins 211 ZF 0	Volvo 112 Eaton	Navistar 0	Other 1 0 Other 2		356 Total
	Total Shell Sales (sale of a monocoque or unibo Engines (new vehicle sa Transmission (new vehi Sales By Market Market United States	dy chassis with integrated passenge	Mercedes 0 Volvo 0 Pre-Owned Vehicles 215	Cummins 211 2F 0 Total 546	Volvo 112 Eaton	Navistar 0	Other 1 0 Other 2		356
	Total Shell Sales (sale of a monocoque or unibo Engines (new vehicle sa Transmission (new vehi Sales By Market Market United States Canada	les) Detroit* 33 cle sales) Allison 355 New Vehicles 331 22	Mercedes 0 Volvo 0 Pre-Owned Vehicles 215 5	Cummins 211 ZF 0 Total 546 27	Volvo 112 Eaton	Navistar 0	Other 1 0 Other 2		356
	Total Shell Sales (sale of a monocoque or unibo Engines (new vehicle sa Transmission (new vehi Sales By Market Market United States	dy chassis with integrated passenge	Mercedes 0 Volvo 0 Pre-Owned Vehicles 215	Cummins 211 2F 0 Total 546	Volvo 112 Eaton	Navistar 0	Other 1 0 Other 2		356 Total
	Total Shell Sales (sale of a monocoque or unibo Engines (new vehicle sa Transmission (new vehi Sales By Market Market United States Canada Other	les) Detroit* 33 cle sales) Allison 355 New Vehicles 331 22 0	Nercedes	Cummins 211 ZF 0 Total 546 27 0	Volvo 112 Eaton	Navistar 0	Other 1 0 Other 2		356 Total
	Total Shell Sales (sale of a monocoque or unibo Engines (new vehicle sa Transmission (new vehi Sales By Market Market United States Canada Other Total Source of Vehicles	les) Detroit* 33 cle sales) Allison 355 New Vehicles 22 0 353	Nercedes	Cummins 211 ZF 0 Total 546 27 0 573	Volvo 112 Eaton	Navistar 0	Other 1 0 Other 2		356
	Total Shell Sales (sale of a monocoque or unibo Engines (new vehicle sa Transmission (new vehi Sales By Market Market United States Canada Other Total Source of Vehicles Source	les) Detroit* 33 Cle sales) Allison 355 New Vehicles 331 22 0 353	Volvo O Pre-Owned Vehicles 215 5 0 220 Pre-Owned Vehicles	Cummins 211 ZF 0 Total 546 27 0 573	Volvo 112 Eaton	Navistar 0	Other 1 0 Other 2		356
	Total Shell Sales (sale of a monocoque or unibo Engines (new vehicle sa Transmission (new vehi Sales By Market Market United States Canada Other Total Source of Vehicles Source United States & Canada	les) Detroit* 33 cle sales) Allison 355 New Vehicles 22 0 353	Nercedes	Cummins 211 ZF 0 Total 546 27 0 573 Total 413	Volvo 112 Eaton	Navistar 0	Other 1 0 Other 2		356 Total
	Total Shell Sales (sale of a monocoque or unibo Engines (new vehicle sa Transmission (new vehi Sales By Market Market United States Canada Other Total Source of Vehicles Source	les) Detroit* 33 Cle sales) Allison 355 New Vehicles 331 22 0 353	Volvo O Pre-Owned Vehicles 215 5 0 220 Pre-Owned Vehicles	Cummins 211 ZF 0 Total 546 27 0 573	Volvo 112 Eaton	Navistar 0	Other 1 0 Other 2		356 Total